



EDINBURGH  
**THIRD SECTOR**  
INTERFACE

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EDINBURGH TSI  
WORKPLAN  
**2020-21**



Local Situation	Activities	Short-term Outcomes	Medium-term Outcomes	National Performance Framework	
<p>Edinburgh has a vibrant third sector with over 2000 registered charities working primarily or exclusively within the city and a further 1200 community groups. The organisations work across a wide range of charitable purposes and provide a rich and energetic contribution to the city delivering in excess of 5000 services.</p> <p>The sector increases community cohesion, reduces social isolation and responds effectively to the needs of their communities.</p> <p>Edinburgh has traditionally had a sophisticated community planning and partnership approach. However this is increasingly under resourced and there is significant risk long term and strategic planning will be less inclusive.</p>	<b>CAPACITY</b>	<b>CAPACITY</b>	<b>CAPACITY</b>	<p>We tackle poverty by sharing opportunities, wealth and power more equally.</p> <p>We live in communities that are inclusive, empowered, resilient and safe.</p> <p>We are well educated, skilled and able to contribute to society.</p> <p>We tackle poverty by sharing opportunities, wealth and power more equally.</p> <p>We have thriving and innovative businesses, with quality jobs and fair work for everyone.</p> <p><b>Local Outcome Improvement Plan</b></p> <p>Three Priority Work streams:</p> <ul style="list-style-type: none"> <li>• Enough Money to live on</li> <li>• Access to work, learning and training opportunities</li> </ul>	
	Provide capacity building to third sector organisations to individually and collectively increase effectiveness, efficiency and regulatory compliance.	<ol style="list-style-type: none"> <li>1. Organisations managing change have increased expertise in improvement areas including governance.</li> <li>2. Increase capacity of Social Enterprise both as a sector and of individual organisations.</li> <li>3. More people in Edinburgh are able to contribute through volunteering and Volunteer Involving Organisations are better able to recruit, manage their volunteers maximising impact and contribution.</li> <li>4. There is an improved range of diverse, quality and inclusive opportunities for everyone to get and stay involved as volunteers with barriers to participation reduced for the more traditionally excluded people.</li> </ol>	<p>People are more involved in their community.</p> <p>Third sector organisations are better able to respond to local need.</p> <p>Third sector organisations are better able to contribute to a strong and inclusive local social economy.</p>		
	Provide 1-2-1 support, signposting (light touch case management approach) to Social Enterprises.				<b>CONNECT</b>
	Provide expert consultancy on volunteer involvement and management to Volunteer Involving Organisations (VIOs).				<p>Third sector organisations are better able to lead and develop shared agendas.</p> <p>Improved cross sector collaboration.</p>
	Deliver a range of affordable and accessible learning opportunities including:				<b>VOICE</b>
	<ul style="list-style-type: none"> <li>• Free information and training for third sector trustees and groups.</li> <li>• Training for third sector workforce.</li> </ul>				<p>Key decision making includes third sector input.</p>

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<p>Edinburgh has the largest SEN in Scotland 150+ members with 5 membership categories, full membership that are fully compliant with the Voluntary Code of Practice for Social Enterprise (Scotland).</p> <p>ESE leads on the Edinburgh's SE Strategy (since 2005).</p> <p>Support for start-up and pre-start up particularly high.</p> <p>Above national average for SEs that trade internationally.</p> <p>Main issues are:</p> <p>Scale/capacity of individual orgs, cash flows (payments from statutory bodies slow), access to large contracts (collaboration issues: capacity, economies of scale, lead partner risk, cost benefit of time submitting bids).</p>	<ul style="list-style-type: none"> <li>• Training for volunteer involving organisations on effective volunteer management.</li> <li>• Peer support and CPD for volunteer managers.</li> <li>• Bespoke training and information sessions for Social Enterprises</li> <li>• Free ThinkSpace events on issues and topics relevant to third sector</li> </ul> <p>Market volunteering and active citizenship by increasing website traffic, improved website search functionality, improve social media reach, and engage with more people face to face.</p> <p>Improve tracking of mainstream volunteers and prospect conversion rates.</p>	<p><b>CONNECT</b></p> <ol style="list-style-type: none"> <li>5. Volunteering and participation is valued, supported and enabled from the earliest possible age and throughout life.</li> <li>6. Increase in both consumer spending and procurement from Social Enterprises by public and private sector organisations.</li> <li>7. Professionals and citizens have increased knowledge of the range and level of third sector activity.</li> <li>8. Increase social capital within the Social Enterprise sector.</li> </ol>		<ul style="list-style-type: none"> <li>• A good place to live</li> </ul> <p>LOIP approach:</p> <p><i>“As a partnership we are committed to transforming the way we work. We recognise the need to combine our resources, thinking beyond our organisational boundaries, to work more meaningfully with communities to deliver our shared ambitions for change.</i></p> <p><i>Core to this success is the genuine engagement with residents and communities, recognising their knowledge and expertise and using this to influence, prioritise and shape all our activity.</i></p> <p><i>We are committed to strengthening community influence and participation, and creating opportunities for participation in different ways and at all levels, identifying and addressing the barriers to involvement.”</i></p>
		<p><b>VOICE</b></p> <ol style="list-style-type: none"> <li>9. TSI influence on public services and community planning decision making structures increases, through increased shared leadership by organisations in local and national strategic forums.</li> </ol>		

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	<p>Work with VIOs to develop more flexible volunteering opportunities appealing to a wider range of people.</p> <p>Work with VIOs to generate additional “younger person friendly” opportunities and promote and administer the revised Saltire Awards.</p> <p>Maintain Red Book as the third sector’s online directory for professionals and citizens.</p> <p>Produce Get on Board newsletter to encourage more people to become trustees.</p>			
	<p><b>CONNECT</b></p>			
	<p>Provide development support for thematic and geographically based forums and networks.</p> <p>Engage with elected members by providing CPD and regular meetings, including regular meetings with the Leader of the Council.</p>			

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	<p>Consult with third sector on issues e.g. CEC budget, IJB strategic commissioning plans.</p> <p>Convene, support, develop and take forward actions from the Third Sector Strategy Group.</p> <p>Work with public sector colleagues to review issues such as: Procurement procedures, Self-directed support, locality working and collaborative working approaches.</p> <p>Maintain Edinburgh Social Enterprise Website/ Social Enterprise directory/e-newsletter, social media.</p> <p>Deliver Social Enterprise Network events (training, information, peer support, engagement/consultation).</p> <p>Deliver Scotland's Social Enterprise Festival.</p>			

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	<p data-bbox="506 204 902 547">Liaise with colleagues in other sectors re procurement, supply chains, Community Benefit Clauses, Corporate Social Responsibility to raise awareness and create opportunities for third sector suppliers.</p> <p data-bbox="506 595 869 667">Liaise nationally with Social Enterprise Networks.</p> <p data-bbox="506 715 896 938">Continue to develop VolunteerWiki as the primary national best practice resource on volunteer involvement and management.</p> <div data-bbox="495 986 913 1026" style="background-color: #cccccc; padding: 2px;">VOICE</div> <p data-bbox="506 1074 902 1217">Represent the interests of the third sector within Edinburgh Community Planning Structures including:</p> <ul data-bbox="506 1265 902 1385" style="list-style-type: none"> <li>• Edinburgh Integrated Joint Board (Non-voting member)</li> </ul>			

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	<ul style="list-style-type: none"> <li>• Edinburgh Community Planning Partnership Board (Vice Chair)</li> <li>• Economic Development Group</li> <li>• Regional Enterprise Council (Vice Chair)</li> <li>• South East Scotland CRD</li> <li>• CLD Partnership</li> <li>• Edinburgh Community Safety Partnership</li> <li>• Edinburgh Drugs and Alcohol Partnership</li> <li>• Integrated Children's Services Board</li> <li>• Lothian Community Health Initiative Forum</li> </ul> <p>Deliver a bi-annual SE impact report and disseminate research.</p>			

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	<p>Deliver a bi-annual impact report on volunteering and disseminate research.</p> <p>Deliver a bi-annual impact report on the third sector and disseminate research.</p> <p>Distil all research and produce the Bi-annual State of the Sector Report for Edinburgh (formally Compact Voice).</p> <p>Coordinate Joint responses to consultations via TSSG via events, meetings, written submissions.</p> <p>Lead Edinburgh Social Enterprise Strategy Implementation Group, coordinate South East Scotland Social Enterprise Zone.</p>			



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	<p><b>Participation in relevant National fora including:</b></p> <ul style="list-style-type: none"> <li>• National NHS Volunteering Group</li> <li>• Cross Party Working Group on Volunteering</li> <li>• Cross Party Working Group on Social Enterprise</li> <li>• National TSI Social Enterprise practice forum</li> <li>• Social Enterprise Network Coordinators meeting</li> </ul> <p>Participate in the Scottish Volunteering Forum on behalf of the TSI Network.</p>			

### Identify specific assumptions underpinning your plan.

There is no thriving third sector without volunteers both as governors and service deliverers.

Volunteering is an act of freewill and people have freedom of choice. There is transformative power in purposeful, meaningful activity.

Everyone should have an opportunity to make a positive difference. Volunteering is Active Citizenship.

There is no thriving SE sector without volunteers both as governors and service deliverers.

Partnership working across sectors focused on wellbeing of individuals and communities is at the heart of all our work.

Third sector is a significant positive contributor to communities.

People will always be passionate about the focus of their activities.

There will be increasing demand on community, preventative services which reduce social isolation and delay requirements for statutory assessed services.

### Identify specific factors that might affect your outcomes

Compression of third sector funding will potentially reduce the number of organisations over the coming years and therefore the number of volunteering opportunities available. This is coupled with an increased demand level on the third sector for services.

Uncertainty over the exit of the UK from the EU and non-UK EU citizens who are prolific volunteers.

Expectations are greater than levels of local resourcing allow/enable.

Rhetoric of partnership working is not realised in practice - very top down.

TSI/third sector continues to be seen as 'poor relation'.

TSI partners expected to commit same level of time and resource to partnerships as CEC and large corporates to 'earn' place at table.

Third sector organisations are facing increasing financial pressures at the same time as increased demand.

Regulatory requirements will become more stringent therefore scarce resources will need to be channelled to ensure compliance.

EU exit will impact on funding and workforce.